

Reseller programs

Programs

Dime Software is an ISV that works through a partner channel to distribute its products. To sign up as a partner, you can choose between the following types:

- **Non-certified resellers** may offer Dime.Scheduler and delegate the implementation and support to a certified professional.
- **Certified resellers** enjoy a no-frills approach to become a certified reseller for Dime Software's products.
- **Premier reseller** benefit from higher discounts, provided they fulfil the yearly sales targets.

Benefits

- Margin on each license sold
- Free and unlimited support
- A demo tenant for demonstrations
- Free demos and trials
- Internal use at a hefty discount
- Joint marketing and sales campaigns
- A vote in the product management process
- Leads who are in need of a reliable partner
- Sales, functional and technical training programs

Requirements

To attain certified or premium partner status, completion of the following requirements is necessary:

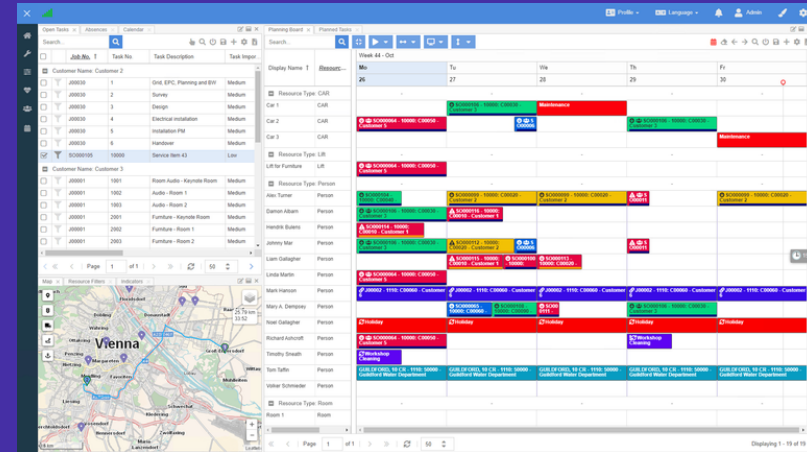
- **Sign the reseller agreement** outlining the rights and responsibilities of both parties, namely you and Dime Software.
- Engage in the **reseller certification training**.

Non-certified resellers are exempt from training participation, as long as they abstain from involvement in implementation and support services.

Reseller training

The training consists of 16 hours' worth of information provided by our partner trainer to get salespeople, consultants, developers, and support staff up to speed to properly implement Dime.Scheduler and support your customers the right way.

The training is split into a number of distinct modules that target different personas and can be scheduled according to your availability.



Want to learn more?

To learn more about our reseller programs, your benefits, our services to resellers, and more:

- Check out our website www.dimescheduler.com
- Reach out to hello@dimescheduler.com
- Talk to us by booking a meeting on www.dimescheduler.com/meet

Stop puzzling.
Start planning.

www.dimescheduler.com